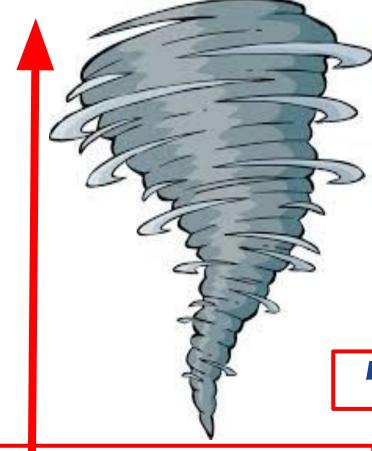


#### BASED ON:

- TACTICS BY GREG KOUKL
- **QUESTIONING EVANGELISM BY RANDY NEWMAN**



**BIBLICAL FAITH** 

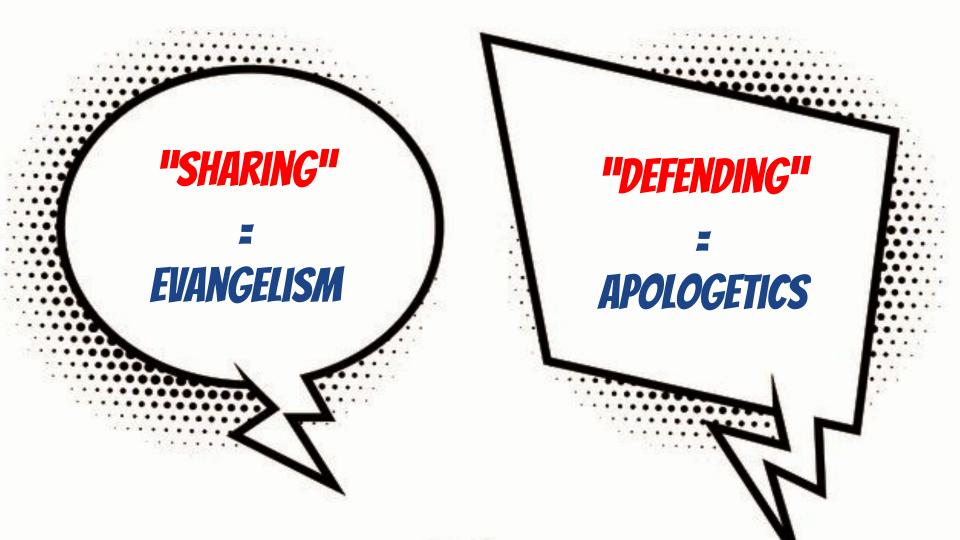


#### **AGNOSTICISM**

## "SPIRITUAL, NOT RELIGIOUS"



"CHRISTIAN" CULTS



# WHY EVANGELISM?



#### "GO THEREFORE AND MAKE DISCIPLES OF ALL NATIONS... TEACHING THEM TO OBSERVE ALL THAT I HAVE COMMANDED YOU..." (MATT. 28:18-20)

#### "AS THE FATHER HAS SENT ME, EVEN SO I AM SENDING YOU." (JOHN 20:21)

#### "YOU WILL BE MY WITNESSES... TO THE END OF THE EARTH." (ACTS 1:8)

# WHY APOLOGETICS?

APOLOGETICS:
"TO DEFEND"
PRE- OR POST- EVANGELISM ?



APOLOGETICS:
"TO DEFEND"

CONFIDENCEINCHRIST.ORG /APOLOGETICS-RESOURCES

# • PRE-OR POST- EVANGELISM

# \* ESSENTIAL TOOL!

BUT IN YOUR HEARTS HONOR CHRIST THE LORD AS HOLY, ALWAYS BEING PREPARED TO MAKE A DEFENSE TO ANYONE WHO ASKS YOU FOR A REASON FOR THE HOPE THAT IS IN YOU; YET DO IT WITH GENTLENESS AND RESPECT, HAVING A GOOD CONSCIENCE, SO THAT, WHEN YOU ARE SLANDERED, THOSE WHO REVILE YOUR GOOD BEHAVIOR IN CHRIST MAY BE PUT TO SHAME.





BUT IN YOUR HEARTS HONOR CHRIST THE LORD AS HOLY, ALWAYS BEING PREPARED TO MAKE A DEFENSE TO ANYONE WHO ASKS YOU FOR A REASON FOR THE HOPE THAT IS IN YOU; YET DO IT WITH GENTLENESS AND RESPECT...

(1) WHY?(2) WHEN?(3) HOW?



BUT IN YOUR HEARTS (1) <u>HONOR CHRIST THE LORD AS HOLY</u>, (2) A<u>LWAYS BEING</u> <u>PREPARED TO MAKE A DEFENSE</u> TO ANYONE WHO ASKS YOU FOR A REASON FOR THE HOPE THAT IS IN YOU; YET (3) <u>DO IT WITH GENTLENESS AND RESPECT</u>...

(1) WHY? HONOR CHRIST
(2) WHEN? <u>ALWAYS</u>
(3) HOW? W/ GENTLENESS AND RESPECT



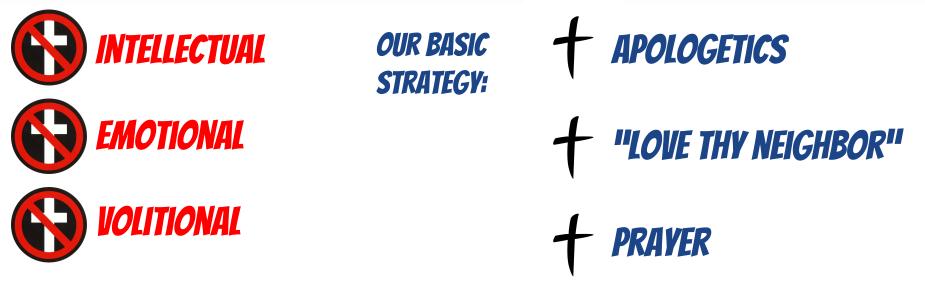












TO LOVE & HONOR GOD & TO LOVE NEIGHBOR THROUGH EVANGELISM & APOLOGETICS DONE WITH GENTLENESS & RESPECT.\*

#### \*WHILE SOAKING EVERYTHING IN <u>PRAYER</u>.

**OUR GOAL:** 

# DON'T HAVE A DEBATE, HAVE A DISCUSSION.

**OUR GOAL:** 

# DON'T <u>WIN</u> THE ARGUMENT, BUT <u>LOSE</u> THE PERSON.



#### *IF I SPEAK IN THE TONGUES OF MEN AND OF ANGELS, BUT HAVE NOT LOVE, I AM A NOISY GONG OR A CLANGING CYMBAL.*

(1 COR. 13:1)

LOVE IS PATIENT AND KIND; LOVE DOES NOT ENVY OR BOAST; IT IS NOT ARROGANT OR RUDE. IT DOES NOT INSIST ON ITS OWN WAY; IT IS NOT IRRITABLE OR RESENTFUL; IT DOES NOT REJOICE AT WRONGDOING, BUT REJOICES WITH THE TRUTH. (1 COR. 13:4-5)



and the second se

"HE CANCELLED THE DEBT OF BOTH. NOW WHICH OF THEM WILL LOVE HIM MORE?"

\*\*\*\*\*\*\*\*\*

LUKE 7:42

**JESUS & QUESTIONS** 

............

"WHY DO YOU

**ASK ME ABOUT** 

WHAT IS GOOD?"

MATT. 19:17

"I ALSO WILL ASK YOU A QUESTION. NOW TELL ME, WAS THE BAPTISM OF JOHN FROM HEAVEN OR FROM MAN?"

*LUKE 20:4* 





LAWYER (TO "PUT HIM TO THE TEST"): WHAT MUST I DO TO INHERIT ETERNAL LIFE?

<u>JESUS</u>: "WHAT IS WRITTEN IN THE LAW? HOW DO YOU READ IT?"

LAWYER: TO LOVE GOD AND LOVE YOUR NEIGHBOR.

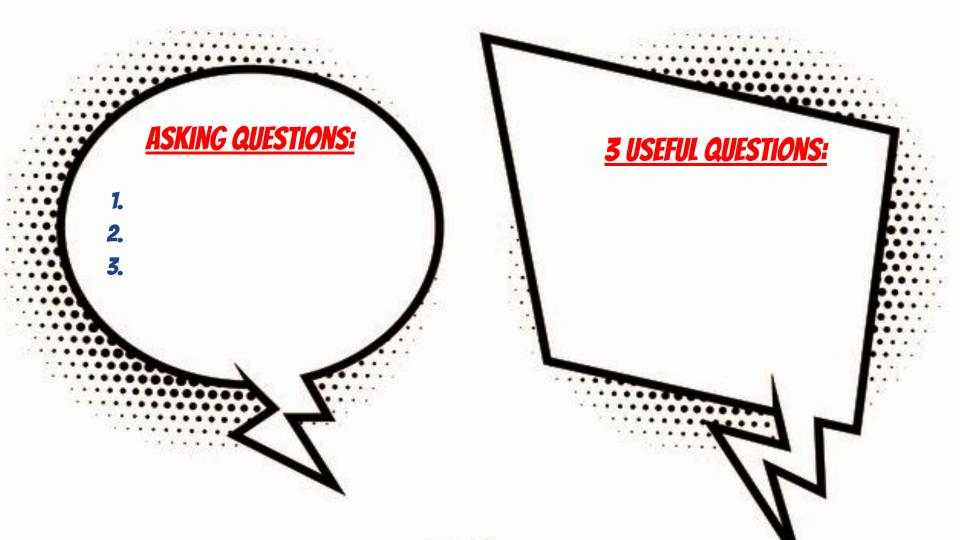
JESUS: YOU ANSWERED CORRECTLY.

LAWYER ("DESIRING TO JUSTIFY HIMSELF"): "AND WHO IS MY NEIGHBOR?"

<u>JESUS;</u> PARABLE OF THE GOOD SAMARITAN... "WHICH OF THESE THREE, DO YOU THINK, PROVED TO BE A NEIGHBOR TO THE MAN WHO FELL AMONG THE ROBBERS?"

## "I'M PROPOSING A STYLE OF EVANGELISM THAT IS A <u>DIALOGUE</u> MORE THAN A <u>SALES PITCH.</u>"

-RANDY NEWMAN, QUESTIONING EVANGELISM



## **ASKING QUESTIONS:**

1. CREATES CONVERSATION.

## **1.** <u>ASKING QUESTIONS</u>: CREATES CONVERSATION.

- A. BUILDS RAPPORT.
- B. SHOWS YOU CARE ABOUT THEIR OPINIONS.



## 1. ASKING QUESTIONS: CREATES CONVERSATION.

- A. BUILDS RAPPORT.
- B. SHOWS YOU CARE ABOUT THEIR OPINIONS.
- C. ACTUALLY LISTEN! DON'T JUST WAIT TO TALK.
  - GATHER INFORMATION.
- D. WORK FOR CORRECT UNDERSTANDING.
  - DON'T ASSUME ANYTHING!





"TRY TO UNDERSTAND MEN. IF YOU UNDERSTAND EACH OTHER YOU WILL BE KIND TO EACH OTHER. KNOWING A MAN WELL NEVER LEADS TO HATE AND ALMOST ALWAYS LEADS TO LOVE."



- ASK "HOW" & "WHAT" QUESTIONS.
- ECHO BACK.
- FIND COMMON GROUND.
- "CLEAR WEEDS"\*

**\*EVANGELISM & APOLOGETICS OFTEN <u>STARTS</u> WITH SIMPLY ACCURATELY EXPLAINING WHAT WE BELIEVE.** 







## **ASKING QUESTIONS:**

1. CREATES CONVERSATION.

## **ASKING QUESTIONS:**

CREATES CONVERSATION.
 TAKES THE PRESSURE OFF YOU.

## **2.** <u>ASKING QUESTIONS</u>: TAKES THE PRESSURE OFF YOU.

#### A. AVOIDS CONFRONTATION.



## \*<u>WARNING</u>! BE AWARE OF YOUR BODY LANGUAGE & TONE OF VOICE!

## **2.** <u>ASKING QUESTIONS</u>: TAKES THE PRESSURE OFF YOU.

- A. AVOIDS CONFRONTATION.
- B. REMEMBER: THE BURDEN OF PROOF.



# **2.** <u>ASKING QUESTIONS</u>: TAKES THE PRESSURE OFF YOU.

- A. AVOIDS CONFRONTATION.
- B. REMEMBER: THE BURDEN OF PROOF.
- C. EXPOSES FAULTY THINKING & HASTY CONCLUSIONS .



# **2.** <u>ASKING QUESTIONS</u>: TAKES THE PRESSURE OFF YOU.

- A. AVOIDS CONFRONTATION.
- B. REMEMBER: THE BURDEN OF PROOF.
- C. EXPOSES FAULTY THINKING & HASTY CONCLUSIONS .
- D. WHEN YOU DON'T KNOW WHAT TO SAY ... ASK A QUESTION!



#### WHEN ALL ELSE FAILS, ASK A QUESTION!

#### "WHAT'S YOUR... EXPLANATION... ?"

#### "I DON'T HAVE ONE."





## **ASKING QUESTIONS:**

CREATES CONVERSATION.
 TAKES THE PRESSURE OFF YOU.

## **ASKING QUESTIONS:**

- 1. CREATES CONVERSATION.
- 2. TAKES THE PRESSURE OFF YOU.
- **3.** GIVES SOMETHING TO THINK ABOUT.

#### **3.** <u>ASKING QUESTIONS</u>: GIVES SOMETHING TO THINK ABOUT.

- A. HELPS PEOPLE TO THINK OUT THEIR BELIEFS.
- **B.** HELPS THEM TO CONSIDER SOMETHING NEW.



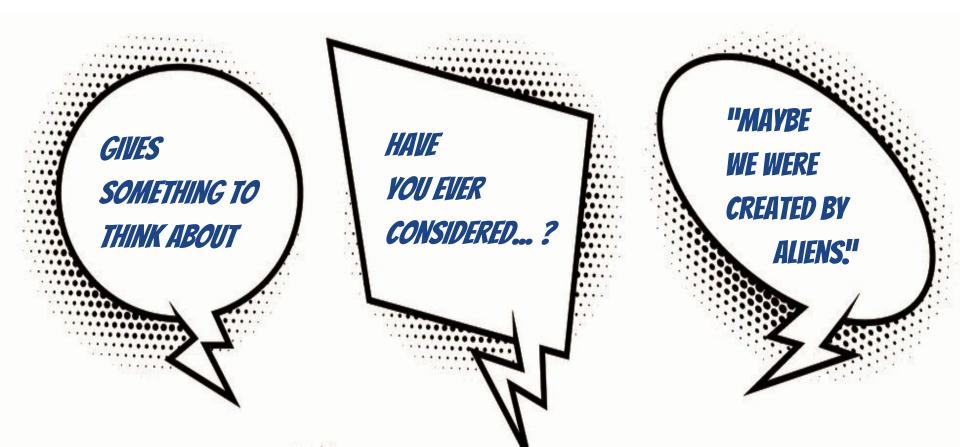


#### **3.** <u>ASKING QUESTIONS</u>: GIVES SOMETHING TO THINK ABOUT.

- A. HELPS PEOPLE TO THINK OUT THEIR BELIEFS.
- B. HELPS THEM TO CONSIDER SOMETHING NEW.
- C. "PLANT SEEDS" & PUT "STONES IN SHOES."



#### **ASKING QUESTIONS**



# THE 3 USEFUL QUESTIONS

## **3 USEFUL QUESTIONS**



"I'M SPIRITUAL, NOT RELIGIOUS"

WHAT DO YOU MEAN BY THAT?

- I HEAR A LOT OF PEOPLE SAY THAT... WHAT DO <u>YOU</u> MEAN BY THAT?
- SO AM I, BUT WE MAY MEAN DIFFERENT THINGS...?
- THAT'S AN INTERESTING DISTINCTION. WHAT DO YOU MEAN BY "SPIRITUAL"?...
- IN WHAT WAY ARE YOU SPIRITUAL?
- HOW WOULD YOU SAY YOUR SPIRITUALITY IS DIFFERENT THAN MINE?



"THE BIBLE HAS BEEN CHANGED OVER TIME." HOW DID YOU COME TO THAT CONCLUSION?

- HAVE YOU DONE A LOT OF RESEARCH ON THE TOPIC?
- CAN YOU TELL ME WHERE YOU GOT THAT INFORMATION?
- HAVE YOU EVER READ ANYTHING THAT ARGUES THE OPPOSITE?
- HOW CONFIDENT ARE YOU IN THAT CONCLUSION?

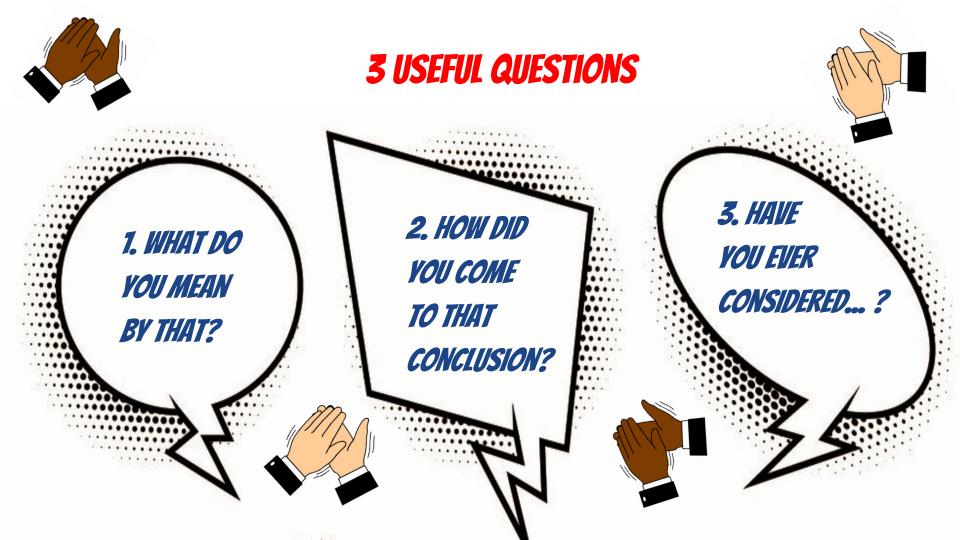


**"YOU CAN'T BELIEVE IN BOTH SCIENCE & GOD."** 

\*\*\* AFTER USING QUESTIONS #1 & #2 \*\*\* HAVE YOU EVER CONSIDERED...?

- HAVE YOU EVER CONSIDERED...
  - THAT MANY PEOPLE DO, INCLUDING SCIENTISTS?
  - THAT SCIENCE EXISTS BECAUSE OF THE CHRISTIAN WORLDVIEW?
  - THAT THE DEBATE IS ACTUALLY A PHILOSOPHICAL ONE?
- ARE YOU AWARE THAT MOST OF THE FOUNDERS OF MODERN SCIENCE SAW THEIR WORK AS WORSHIP OF GOD?







## <u>WHY</u>: IMPORTANT PART OF LIVING OUT YOUR CHRISTIAN FAITH. <u>MOTIVATION</u>: LOVE FOR GOD & NEIGHBOR. <u>GOAL</u>: NOT TO HAVE A DEBATE, BUT A DISCUSSION. <u>HOW</u>: 3 USEFUL QUESTIONS.

"BEHOLD, I AM SENDING YOU OUT AS SHEEP IN THE MIDST OF WOLVES, SO BE WISE AS SERPENTS AND INNOCENT AS DOVES." (MATT 10:16)



- 1. ALL RELIGIONS ARE BASICALLY THE SAME.
- 2. JESUS IS JUST A RIP-OFF OF PAGAN MYTHOLOGY.
- **3.** YOU'RE JUST A CHRISTIAN BECAUSE YOU WERE BORN INTO A CHRISTIAN FAMILY.
- 4. THE BIBLE DOES NOT TEACH THAT JESUS IS GOD.
- 5. I CAN'T FOLLOW JESUS BECAUSE CHRISTIANS ARE HYPOCRITES.

